

Negative Factors Considered by an Employer

During an interview your potential employer not only looks for your positive attributes and reasons to hire you but carefully evaluates any negative points you may have and looks for reasons not to.

Listed below (in no particular order) are some of the more common negative factors assessed during an interview that can lead to a rejection, make sure as few as possible apply to you.

1. Arrived late without good reason, gave no advance warning.
2. Had poor personal appearance.
3. Has a weak and/or clammy handshake.
4. Failed to maintain good eye contact throughout the interview.
5. Made little effort to prepare or research for the interview, resulted in inability to ask intelligent questions.
6. Gave vague, indefinite or weak response to questions.
7. Showed no real interest in company or in industry.
8. Lacked depth of knowledge or understanding of their field of expertise or the industry.
9. Didn't express or articulate clearly, poor poise, dictation or grammar and/or used slang.
10. Was overbearing, overaggressive, arrogant or conceited, came across as a "know it all".
11. Is unrealistic, unwilling to start at the bottom, expects too much too soon.
12. Was evasive and made excuses for unfavourable aspects of track record or job history.
13. Condemned their previous / current employer.
14. Appeared to be unable to take any form of criticism.
15. Appeared only interested in money, not the opportunity.
16. Lacked an appreciation in the value of experience.
17. Displayed a "What can you do for me?" attitude.
18. Constantly name dropped and overemphasised "who they know"
19. Appeared to lack any planning for career, had no real purpose or goals.
20. Had little interest or enthusiasm, appeared passive and indifferent. May be merely shopping around.
21. Appeared to view job as a stop gap until something better comes along.
22. Lacked tact, maturity, courtesy.
23. Lacked confidence and poise, was overly nervous.
24. Appeared to have low moral standards and ethics.
25. Lacked social understanding, came over as intolerant and with strong prejudices.
26. Had little to no sense of humour.